

UBS Investor Watch Brazil Insights 2020 Volume 1

Setting a new course

Brazilian investors rethink health and wealth in a post-COVID world

Investors believe things will never be the same ...



The old way of **life will** be changed forever.

A sense of **fear will linger.**

... and want to focus on family, health and safety



"I want to protect my family more."



"Staying healthy is a priority."



"I want to spend more time with loved ones."

COVID-19 has financially impacted many investors, raising concerns



Significantly impacted.

Somewhat impacted.



Liquidity

"I worry about **not** having enough if there is another pandemic."



Longevity

"COVID-19 has impacted my retirement savings."



Legacy

"I worry about being a financial burden if I get sick."

Investors worry about volatility, but also see opportunity ahead

"I fear a further

market decline."

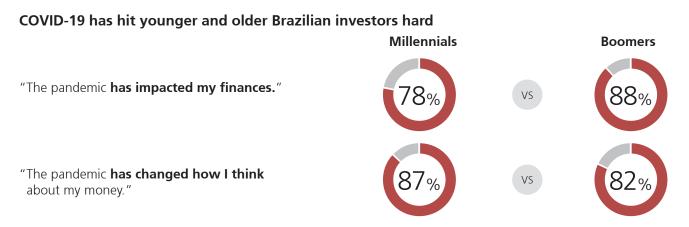


"I see volatility as an opportunity."

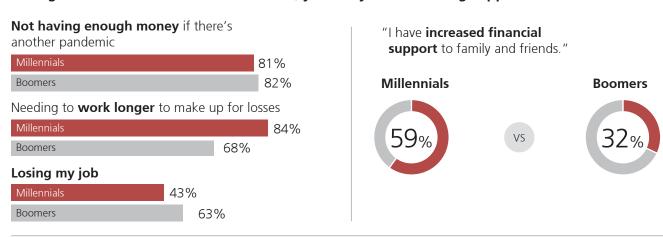
Advice is key

95% "I want more guidance than usual from my client advisor."

Generational spotlight



Both generations have financial concerns, yet many are increasing support to loved ones ...



... and they still want their money to make an impact.

I am highly interested in		Millennials	Millennials	
	Sustainable investing	89%	VS	82%
	Philanthropy	85%	VS	48%

What are the opportunities in the current environment? Talk to your UBS Client Advisor today.

About the survey: For this edition of *UBS Investor Watch*, we surveyed more than 3,750 investors. They were made up of 25 – 30 year olds with at least \$250k in investable assets, 31 – 39 year olds with at least \$500k in investable assets, and those 40 or above with at least \$1 million in investable assets. The global sample was split across 15 markets: Argentina, Brazil, mainland China, France, Germany, Hong Kong, Italy, Japan, Mexico, Singapore, Switzerland, Taiwan, the UAE, the UK and the US. The Brazilian sample consisted of 200 investors. The research was conducted May 2020.

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