

# Services and Fees

**UBSBank(Canada)** 

Effective as of January 2, 2022

UBS Bank (Canada) ("the Bank") services are based on a minimum account size of CAD \$2 million of investable assets. Our services are offered on both a discretionary and advisory basis.

Our value proposition meets the varying and complex needs of our clients. Both UBS and third-party solutions are utilized. We offer accounts in more than 20 currencies.

Some management fees may be tax deductible (please consult your tax advisor).

The following services and solutions are included in our fees:

- asset allocation analytics and advice
- wealth planning including cash flow and net worth projections, Monte Carlo simulation analysis and identification of tax and estate planning issues and opportunities (including trust structures)
- access to UBS global investment expertise and education including family governance and philanthropy
- regular account reporting
- regular review meetings

Unless otherwise indicated, all dollar amounts referred to in this Schedule are in Canadian dollars.

For additional information, please refer to the Terms & Conditions.

Please contact your client advisor directly should you have further questions about the rates.

Any charges you incur will be clearly marked on your account statement and/or trade confirmation. You will be provided with 60 calendar days' notice of any fee changes.

## **Discretionary Portfolio Management**

We offer both UBS and third party, segregated, discretionary portfolio management solutions with the following annual fees:

Fixed Income & Income
Yield & Balanced
Growth & Equity
(including MAP and Equity
Thematic (Satellitel)

In addition to the services outlined above, our fee-based services (UBS Portfolio Management, UBS Managed Account Program (MAP) and Active Advisory (fee-based)) include all costs associated with:

- equity and fixed income trading
- account administration
- cash management
- special mail

Not included in the annual fees for UBS Portfolio Management, UBS MAP and Active Advisory (fee-based) are costs associated with:

- foreign exchange (including currency hedging)
- financial derivative transactions
- brokerage costs from any substantial strategy shifts initiated by the client, withdrawal of significant assets on less than 30 days' notice or the cancellation of a mandate

### **Active Advisory**

Our advisory solution provides access to global UBS investment research and expertise and allows our clients to transact in a wide range of securities and asset classes including:

- cash and equivalents over 20 currencies
- stocks, bonds and UBS funds global and domestic
- non-traditional asset classes (private equity, hedge funds, etc.)
- foreign exchange and precious metals
- structured products on a wide range of global asset classes

Our Active Advisory clients may choose asset or transaction-based fee arrangements.

### Active Advisory (fee-based) Annual Fees

Conservative	Moderate	Aggressive
1.00%	1.25%	1.50%

Investment vehicles with embedded fees are exempt from the annual fees for UBS Portfolio Management, UBS MAP and Active Advisory (fee-based) accounts. This does not include investment funds with embedded fees from which UBS earns no revenue.

#### Active Advisory (transaction-based)

The applicable tier rate is applied on every dollar		
Equities, ETFs, Rights & Warrants	Canadian and US Equities	International Equities
Up to \$25,000	1.50%	1.90%
Up to \$50,000	1.25%	1.75%
Up to \$100,000	1.00%	1.60%
Up to \$250,000	0.80%	1.35%
Up to \$500,000	0.60%	1.10%
Up to \$1,000,000	0.40%	0.90%
From \$1,000,001	0.30%	0.60%
Minimum (CAD equivalent)	\$150	\$175
For Emerging Markets, additional third party charges may apply		

Different rates may be applied to special securities (e.g. penny stocks, low liquidity securities, etc.) in conjunction with purchase.

Preferred Shares & Fixed Income ETFs*		
<\$100,000	0.75%	
\$100,000 – \$250,000	0.50%	
> \$250,000	0.30%	
Minimum	\$150	
*Excludes High Yield ETFs (ETFs = 'Exchange Traded Funds')		

Equity / Index Options		
Canadian and US Exchanges	Per Order Base	Per Contract Rate
Under \$1.00	\$75 plus	\$2.50
\$1.00 - \$4.99	\$75 plus	\$3.50
Over \$5.00	\$75 plus	\$4.50
Minimum	\$150	

#### Other Securities

Other than the above, pricing for foreign exchange, fixed income, investment funds, money market, precious metals, structured products, financial derivatives and lending products will include our fee / spread. Spreads will depend upon amount and, in some cases, maturity. We may receive third party payments related to a client's ownership of a security that is part of a continuing series of payments (i.e. trailing commissions). You may purchase investments that trigger a deferred sales charge upon the redemption of a security if it is sold within a specified period of time. Information about these commissions/charges along with the applicable deferred sales fee schedule is included in the prospectus or fund facts documents. Please contact your client advisor for additional details.

### **Service Charges for Securities Delivery**

Delivery in, free of value Delivery in/out against payment Transfer out of securities No charge \$150

\$20 per security plus third party charges

# **Cash Management**

We offer accounts in over 20 currencies. UBS Portfolio Management, UBS MAP and Active Advisory (fee-based) accounts incorporate UBS Investment Plus Accounts which may bear interest daily in the major currencies (CAD, USD, EUR, CHF, GBP). Active Advisory (transaction-based) accounts incorporate UBS Plus Accounts which also may bear interest daily in the major currencies. UBS Portfolio Management, UBS MAP and Active Advisory (both fee and transaction-based) accounts for other (i.e. non-major) currencies incorporate UBS Current Accounts which are not interest bearing.

Other cash management options include:

- UBS Money Market and third party funds
- Treasury Bills / Bankers' Acceptance / Commercial Paper
- Fixed term deposits in the major currencies

Interest rates on our cash management solutions are based on market conditions and calculated using industry conventions. Minimum balance of \$100,000 for fixed term deposits, treasury bills, bankers' acceptance and commercial paper. Overdraft interest will be charged to any debit balance at the default overdraft rate of the Bank.

Negative interest rates may apply to your deposit account at the discretion of UBS. For more information on negative interest rates and how this may impact your accounts, please speak with your Advisor and visit UBS' website



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Effective as of Jan 2, 2022

### **Lending Solutions**

We offer secured loans and lines of credit in most major currencies. Please contact your client advisor for more information on features and current rates.

### **Relationship Discounts**

Relationship pricing discounts apply to our fee based solutions (UBS Portfolio Management, UBS MAP, Active Advisory (Fee-based)), safekeeping fees, management fees) based on the following relationship asset ranges:

Relationship size	Discount from stated fees	
\$3 to \$5M	5%	
\$5 to \$10M	10%	
\$10 to \$20M	15%	
\$20 to \$30M	25%	
>\$30M	negotiable	

## **Safekeeping Fees**

The safekeeping fees for Active Advisory (transaction-based) accounts (e.g. collection of interest and dividends, redemptions, precious metal storage, reporting, third party custody charges, etc.) are as follows:

- 0.2% per annum, securities only, charged quarterly in arrears
- 0.6% per annum for precious metals, charged quarterly in
- \$100 per annum for sealed envelopes (service no longer offered)
- minimum fee of \$1,000 per account per year

Investment vehicles with embedded fees are exempt.

Fees are calculated based on the average of the month end market value for the prior three months.

# **General Banking Services**

Payment by bank draft, wire

payments, returned items and \$40 each

stop payments

Cheques to be sent for

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collection

Special Mailing instructions

\$400 per annum charged

0.1% of cheque value

annually

(min. \$40)

Closing of relationship \$250 plus transfer out cost

# Registered Retirement Plan Annual Administration Fees

The annual administration fee for Registered Retirement Plans in Active Advisory (transaction-based) accounts is \$200 (RRSP, Spousal, RRIF, etc.) charged annually.

The annual administration fee for Registered Retirement Plans in both UBS Portfolio Management and Active Advisory (fee-based) accounts is included in the annual fee (i.e. there is no additional charge for registered plans in these accounts).

Full transfer or withdrawal \$150 Partial transfer or withdrawal \$50

### **Special Administrative Services**

\$150 per hour for "unusual" requests that fall outside the normal course of business, (e.g. searches, revaluing of reference currency, special reporting, etc.)

Taxes, where applicable, will be added to fees.

The Bank reserves the right to charge a minimum account fee.

You will receive at least 60 days written notice of any increase in charges or new charges. Rates and terms as outlined are subject to change.

For information on additional service fees not covered in this schedule, please contact your client advisor:

Toronto 416-343-1800

Toll Free 1-800-268-9709

Montreal 514-845-8828

Vancouver 604-669-5570

Toll Free 1-800-305-5181

# Foreign Exchange

Where a transaction requires conversion of currency, we will act as principal with you in converting the currency at rates established or determined by us or parties related to us. The rates are subject to change without notice and may vary according to the market, currency pair and the value of the gross amount of the conversion. The Bank and parties related to us may earn revenue, in addition to the commission or other fees applicable to the transaction, based on the difference between the applicable bid and ask rates for the currency being converted and the rate at which the currency is offset either internally, with a related third party, or in the market. Conversion of currency will take place at the conversion date unless otherwise specified by us or parties related to us.