#### First Quarter 2008 Results

Zurich, 6 May 2008

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Tom Hill (Chief Communication Officer)

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Marcel Rohner (Chief Executive Officer)

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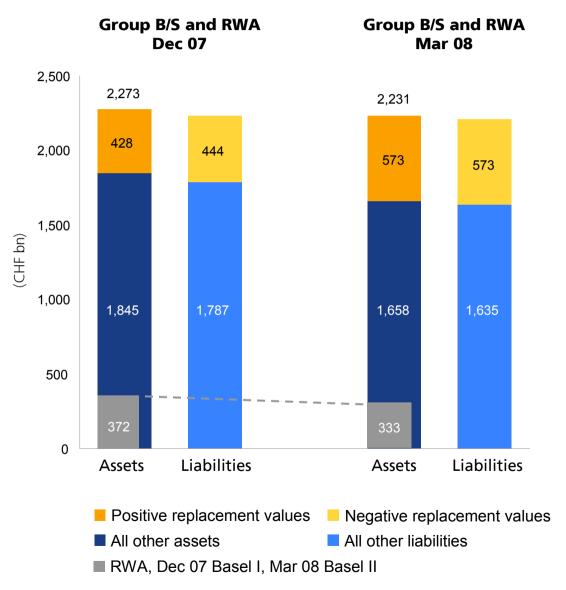


#### Overview

- Q1 actions:
  - Risk
  - Balance sheet
  - Costs
  - Capital
- Long-term measures:
  - IB
  - Efficiency
  - Risks
- Q2 drivers



#### Q1 actions: balance sheet and risk weighted asset reduction



- Substantial progress in reduction of balance sheet and risk
- Accelerated reduction required some investment
- Including rights issue, Tier 1
   ratio stands at 11.8%
- Capital raises in Q1 and Q2

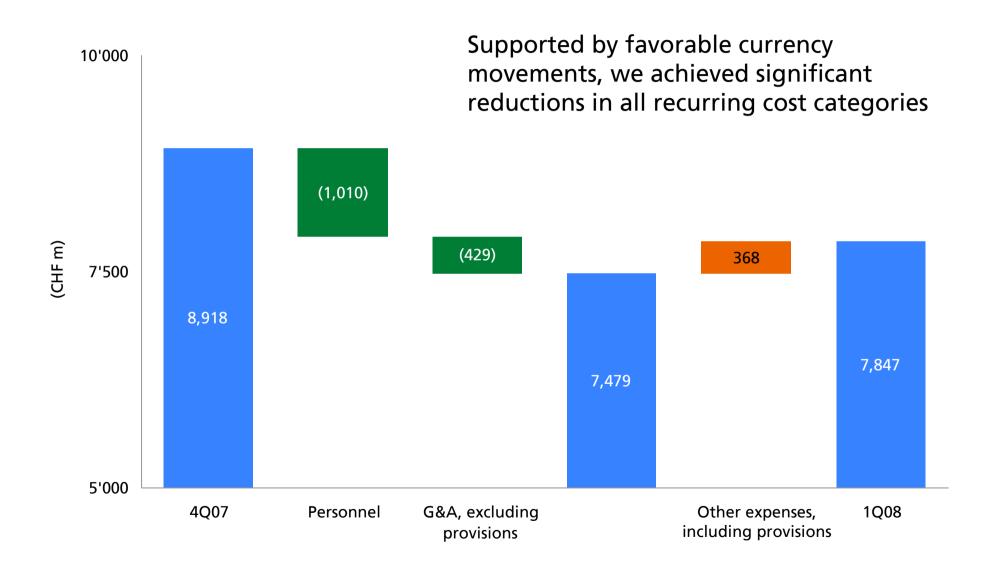


## Q1 actions: work-out portfolio activity

- Continuous and active risk reduction for the work-out portfolio
- Further risk reductions and alternative hedging strategies are continuously assessed and implemented



## Q1 actions: operating expenses





#### Long-term measures: efficiency

- Efficiency is the highest management priority
- The Investment Bank will immediately reduce staff by 2,600 positions
- The rest of the Group will increase efficiency largely through attrition and internal labor markets to source front office personnel. We will continue to hire financial advisors
- Based on the current environment, we expect the number of personnel in June 2009 to be approximately 78,000 or 5,500 less than today
- The Group cost run-rate is targeted to fall to CHF 28 billion, more than
   10% below today's level



## Long-term measures: underlying profitability

- Upon completion of its repositioning, we target the IB to deliver
   CHF 4 billion pre-tax contribution in a normalized market
- We will continue to increase operational leverage of our wealth management platform whilst growing our front office
- We will complete the overhaul of our asset management business to return to NNM growth



#### Q2 drivers

- Q2 devoted to re-construction and re-positioning of our Investment
   Bank and balance sheet
- Continued investment in reduction of risk and balance sheet
- Continued active risk management of the work-out portfolio
- Decreasing UBS credit spreads will revert own credit adjustment



Marco Suter (Chief Financial Officer)

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#### Overview of the changes in presentation

- Adoption of new accounting standard IFRS 2
- Changes to the presentation:
  - discontinuation of the adjusted expected credit loss concept
  - Industrial Holdings reported in Corporate Center
  - new revenue split in the Investment Bank
- Implementation of Basel II
- New equity attribution framework



# 1Q08 key figures: as pre-announced on 1st of April and actual

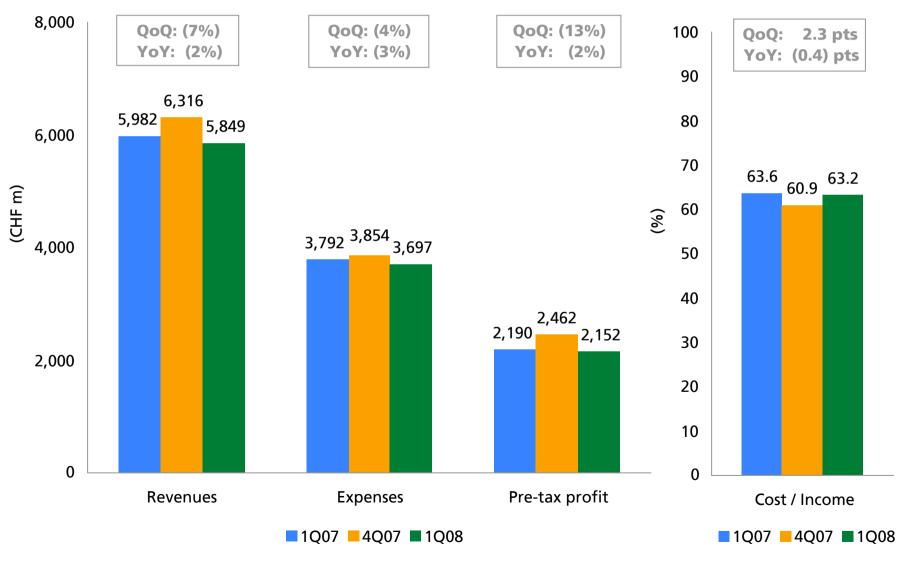
	Announcement 1st April	Actual
Global WM&BB pre-tax profit (CHF m)	~ 2,100	2,152
Global AM pre-tax profit (CHF m)	~ 300	330
Investment Bank pre-tax loss (CHF m)	~ (18,000)	(18,228)
Corporate Center pre-tax profit (CHF m)	3,500 – 4,000	3,947
Net loss attributable to shareholders (CHF m)	~ (12,000)	(11,535)
Tier 1 capital ratio as of 31 March 2008 (%)	n/a	6.9
Pro-forma Tier 1 capital ratio (%)	~ 10.61	~ 11.82
Pro-forma total capital ratio (%)	~ 14.0 <sup>1</sup>	~ 15.62

<sup>1</sup> Includes rights issue

<sup>2</sup> Includes rights issue and hybrid Tier 1

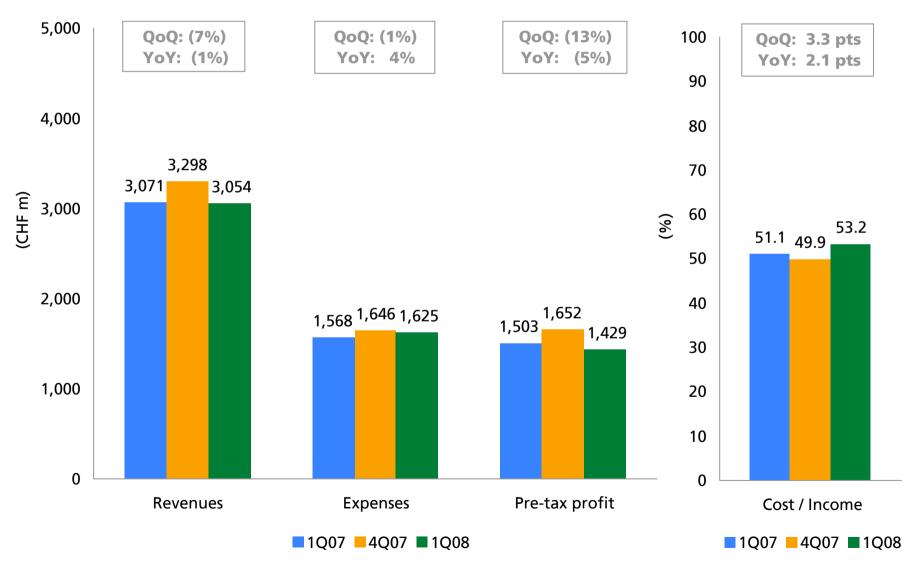


#### Global WM&BB



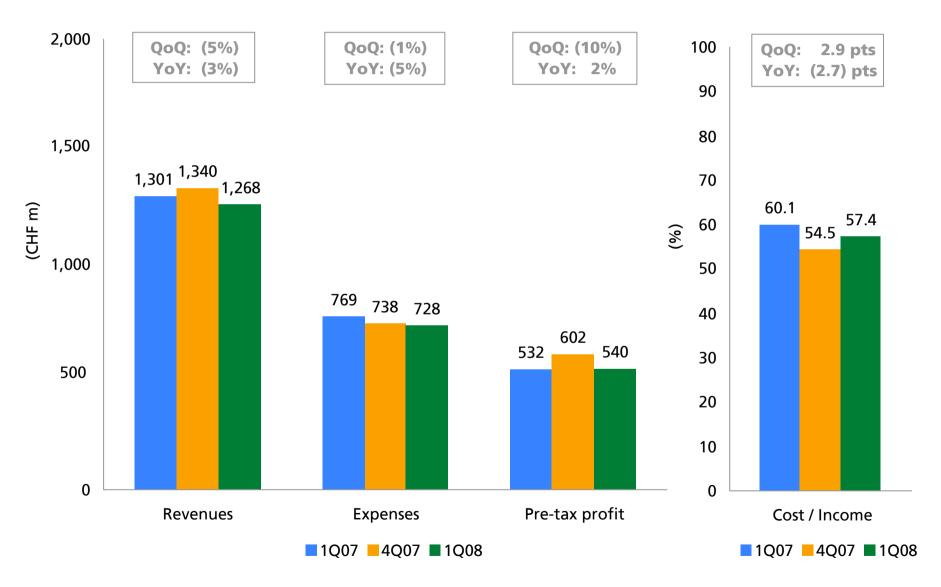


#### WM International & Switzerland



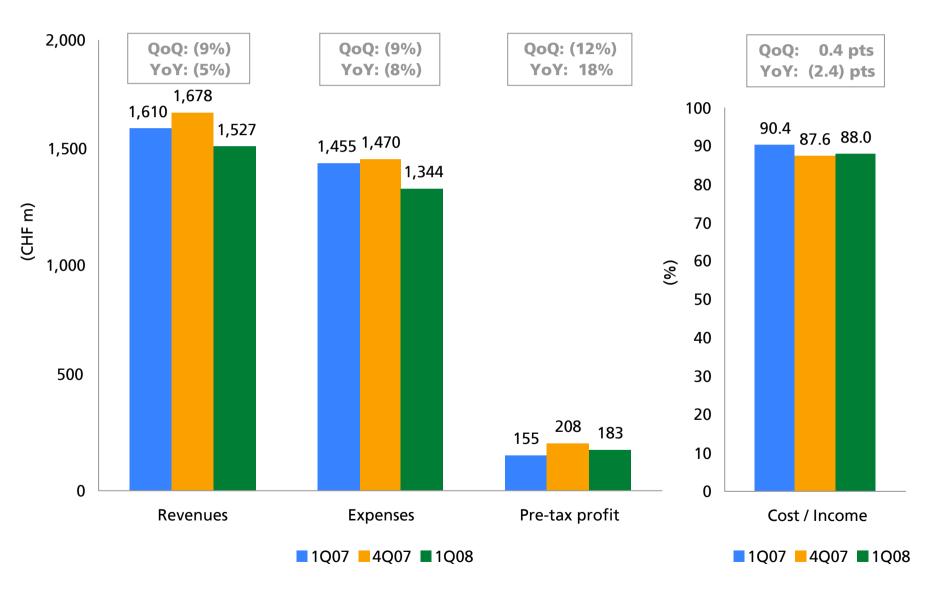


## **Business Banking Switzerland**



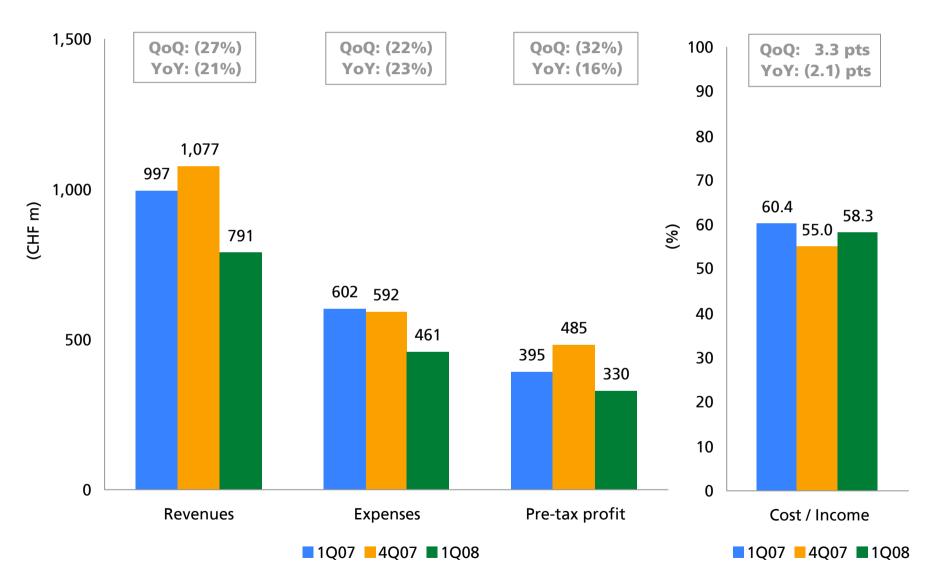


#### WM US



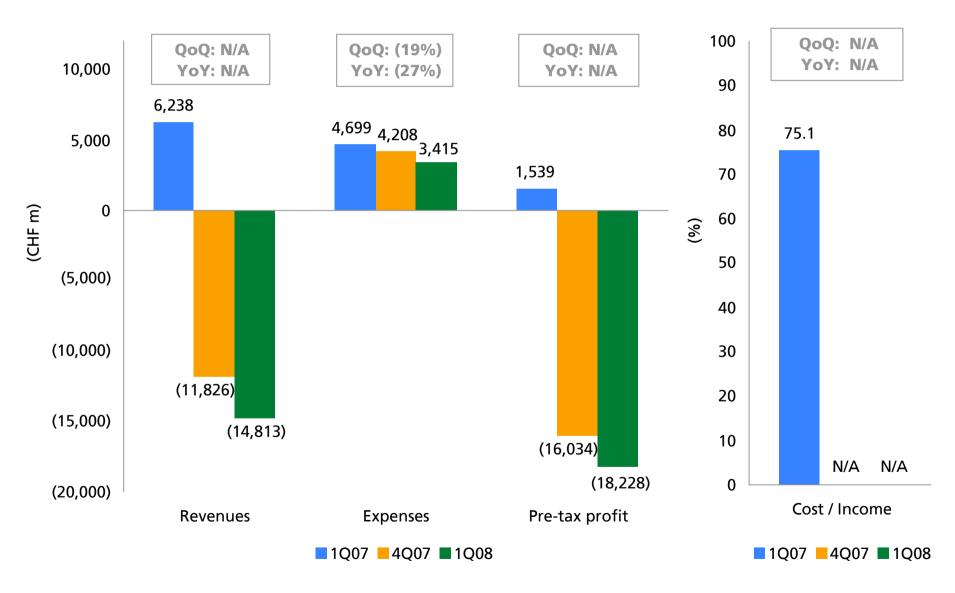


## Global Asset Management



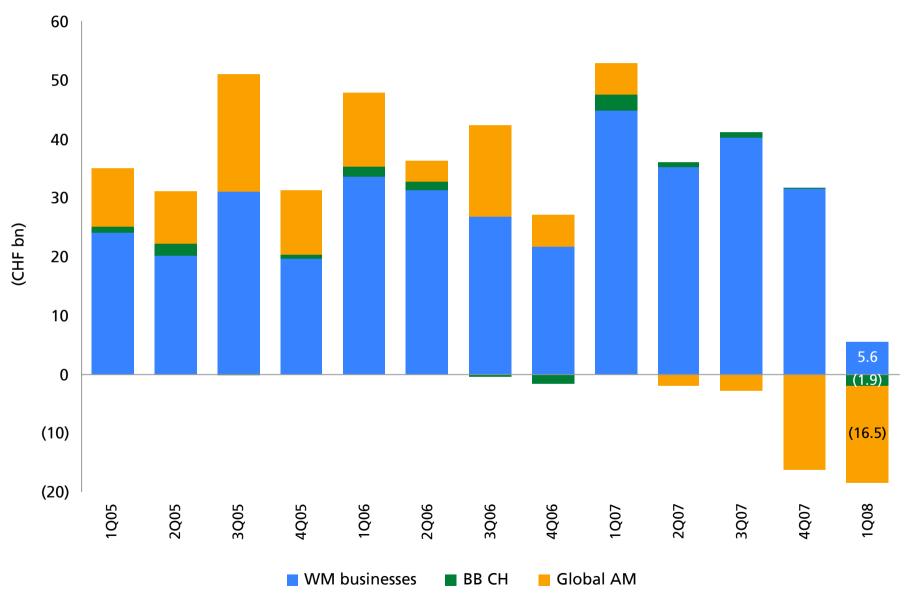


#### **Investment Bank**



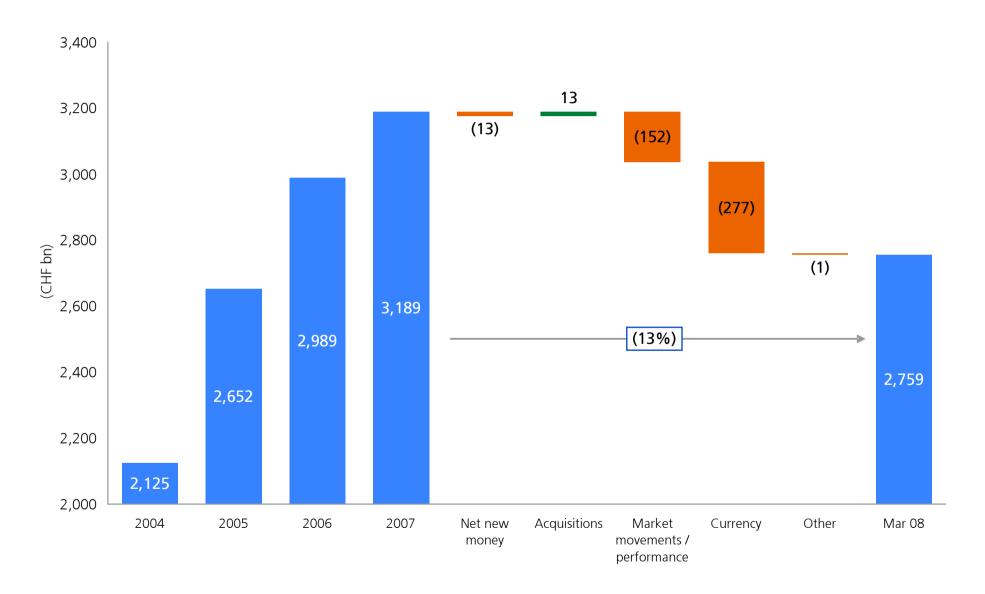


## Net new money



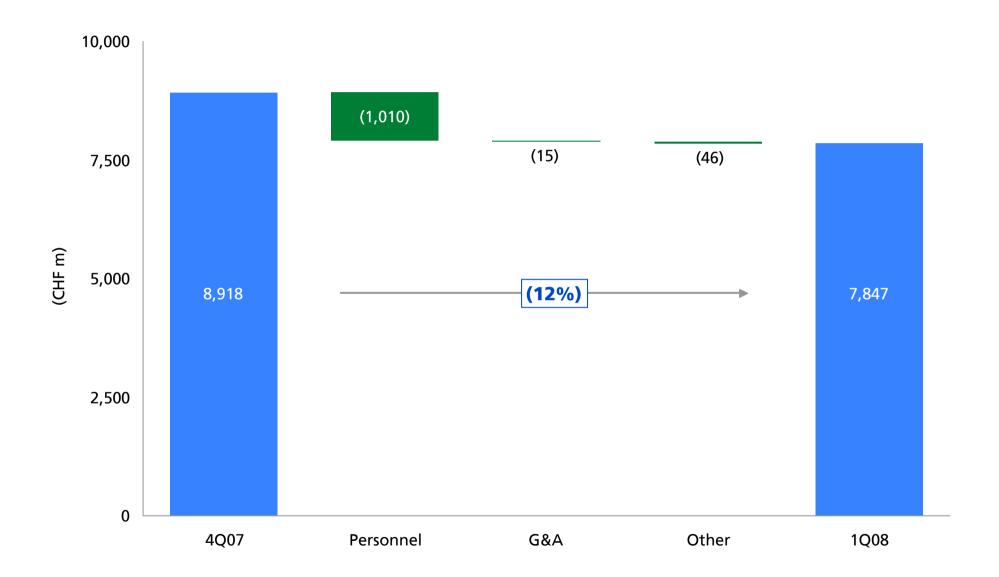


#### **Invested assets**



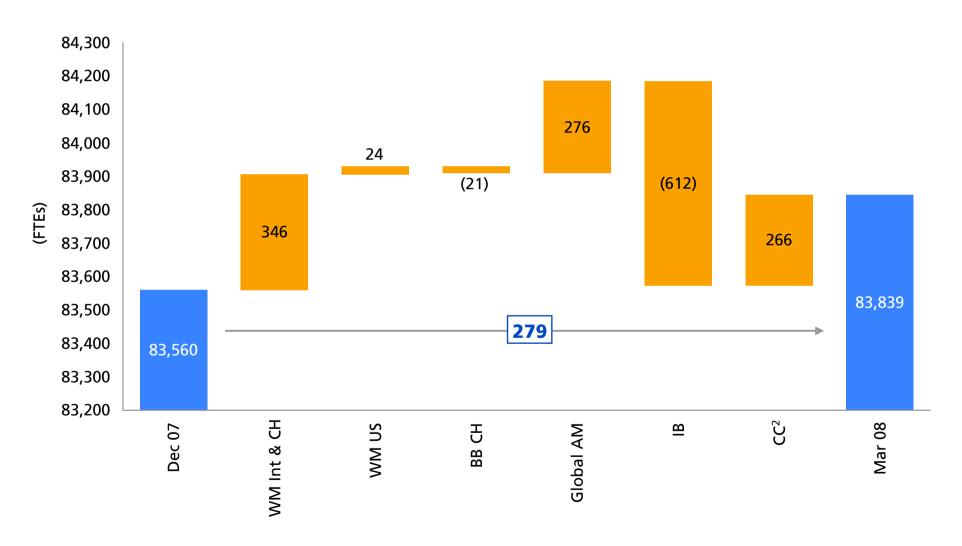


## Operating expenses





## Personnel development<sup>1</sup>

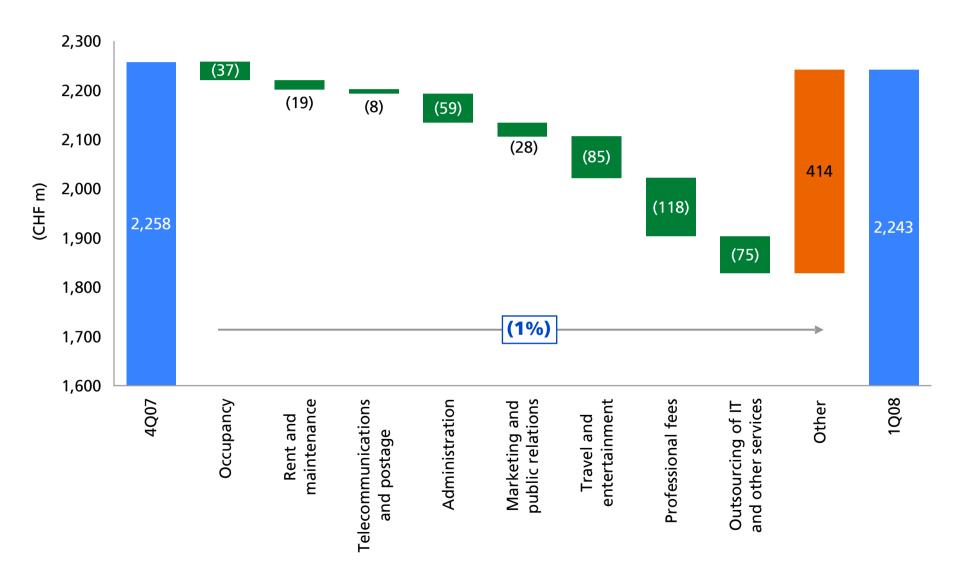


<sup>1</sup> Full-time equivalents

<sup>2</sup> CC exclude five FTEs from Industrial Holdings

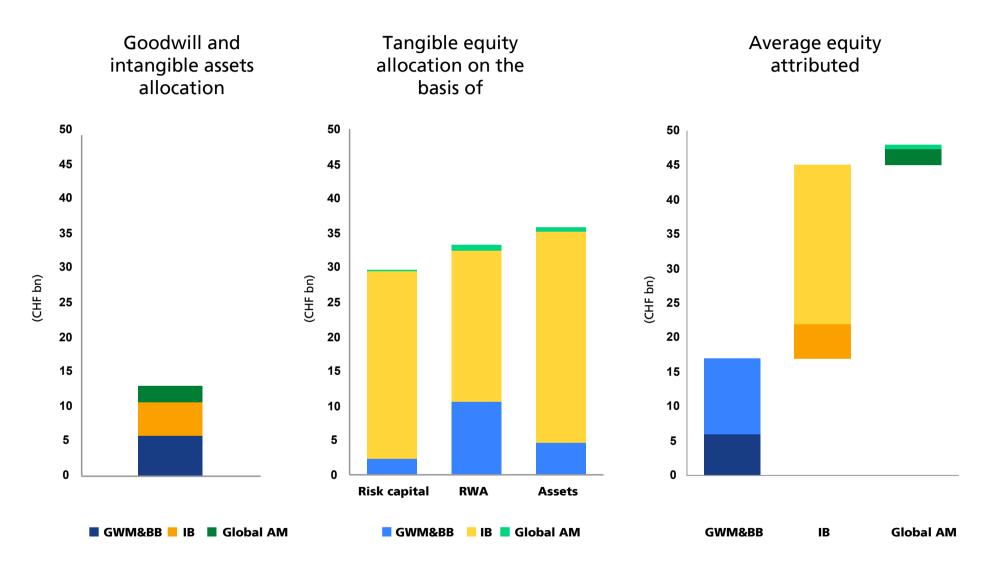


## General and administrative expenses



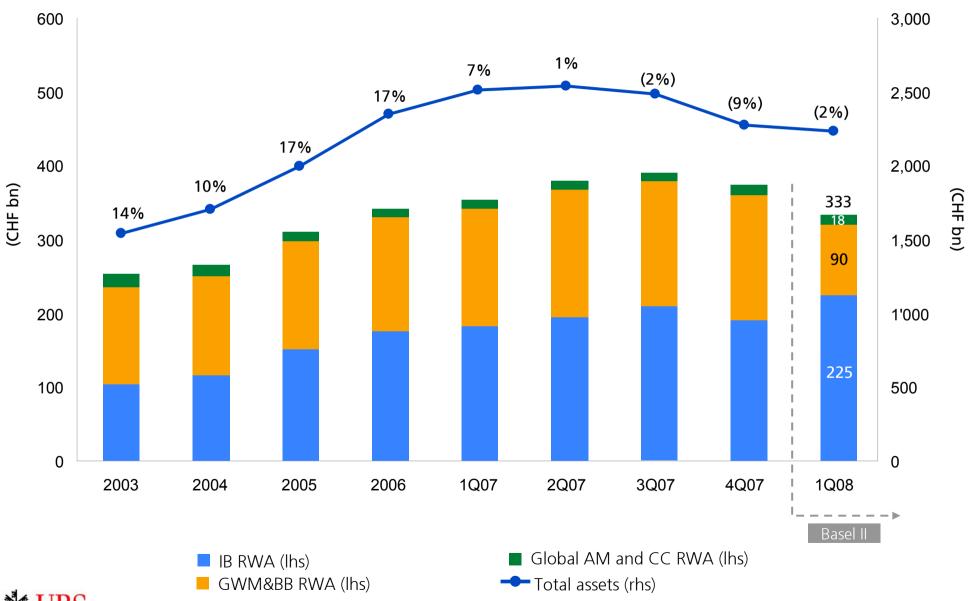


## Equity attribution framework





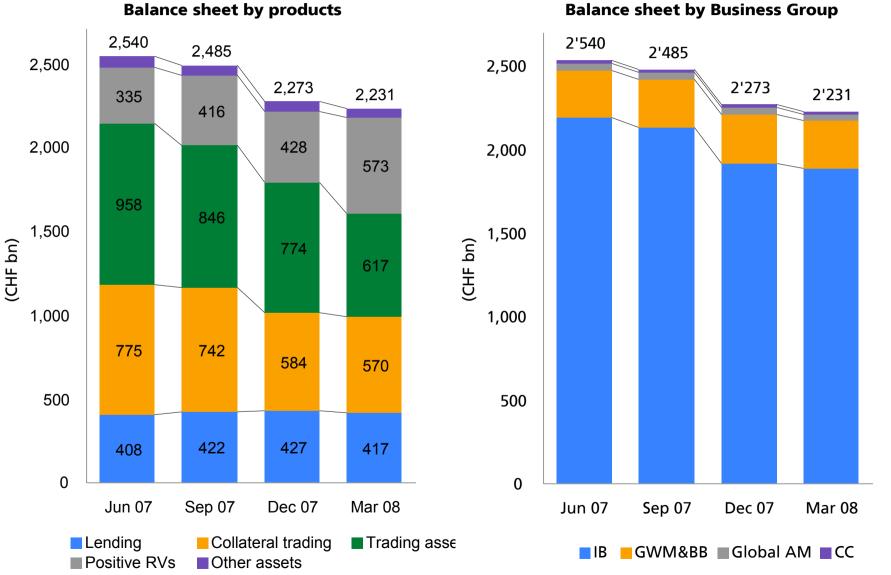
## Balance sheet and RWA development (CHF)





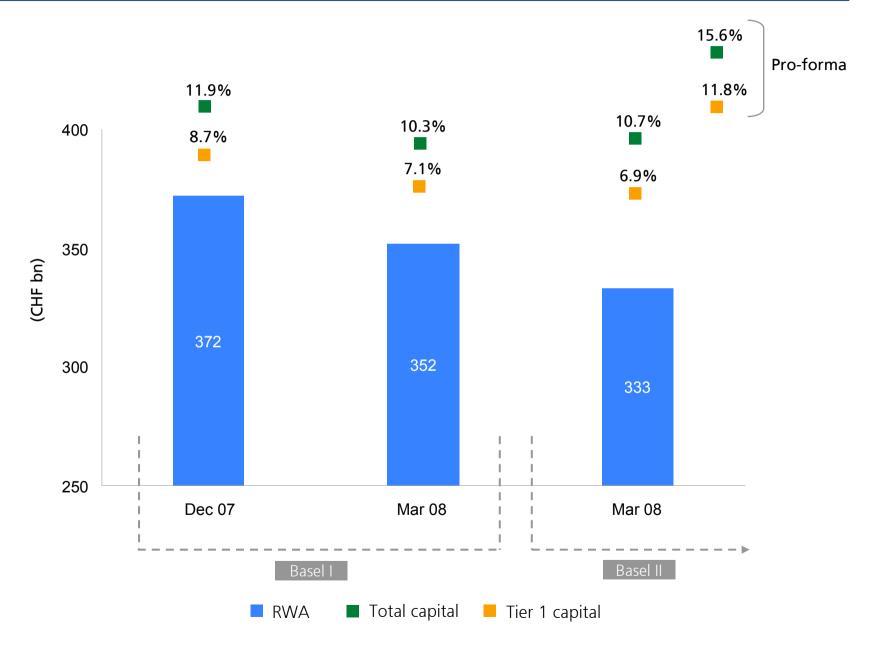
## Balance sheet development by product and Business Group

#### Excluding PRVs balance sheet reduced by approx. CHF 550 bn since Jun 07





## RWA and capital ratios





# Regulatory capital - Group

	Tier 1 capital	BIS RWA	Tier 1 ratio	Total capital	Total ratio
CHF billion and %					
31.12.07 (Basel I)	32.4	372.3	8.7%	44.1	11.9%
Net P&L attributable to shareholders	(11.5)				
Net P&L not eligible for capital	(5.6)				
Basel II impact (as per 31.3.08)	(2.2)	(18.3)			
MCN impact	13.0				
Other / FX	(3.2)				
IB initiatives (incl. FX)		(20.7)			
31.3.08 (Basel II)	22.9	333.3	6.9%	35.5	10.7%
Rights issue	15.0				
Hybrid Tier 1 issuance	1.6				
Pro-forma, incl. rights issue and hybrid	39.5	333.3	11.8%	52.1	15.6%



## US residential mortgage related positions and losses in 1Q08

USD billion	Net exposure <sup>1</sup> 31 Dec 07	Net exposure <sup>1</sup> 31 Mar 08	P&L 1Q08
US sub-prime	27.6	15.6	(7.3)
US Alt-A	26.6	17.1	(6.1)
Monoline <sup>2</sup>	3.6	6.3	(1.7)
US RLN program³	11.2	8.9	(1.6)
US prime	15.3	9.4	(0.9)

<sup>3</sup> US RLN exposure has been excluded from the other asset categories.



<sup>1</sup> Net exposure represents market value of gross exposure net of short positions and hedges considered effective.

<sup>2</sup> P&L represents change in CVA during quarter; Exposures represent current replacement value of protection bought from monoline insurers against CDOs/CLOs/CMBS held by UBS, after credit valuation adjustment; Hedges are deemed effective where UBS believes the monoline insurer remains viable.

## Other risk positions and losses in 1Q08

USD billion	Net exposure <sup>1</sup> as of 31 Dec 07	Net exposure <sup>1</sup> as of 31 Mar 08	P&L 1Q08
US CRE / CMBS	7.7	6.3	(0.4)
Leveraged finance <sup>2</sup>	11.4	8.6	(0.3)
US student loans	7.7	10.4	(1.0)



<sup>1</sup> Net exposure represents market value of gross exposure net of short positions and hedges considered effective

<sup>2</sup> Net exposure for leveraged finance represents notional commitment amount

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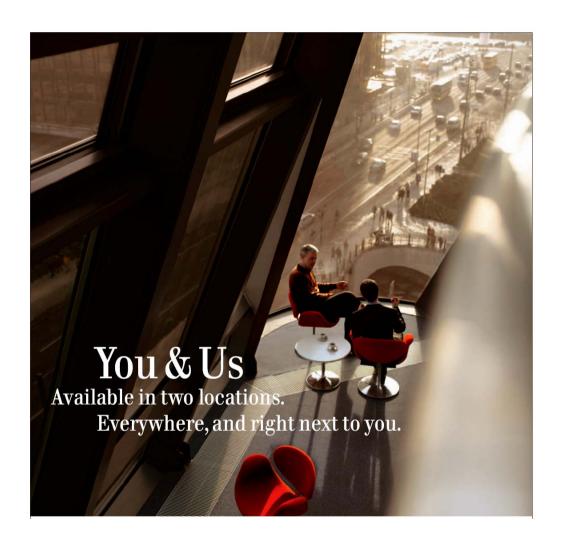
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# Closing remarks

- Efficiency
- Long-term profitability
- Q2 drivers







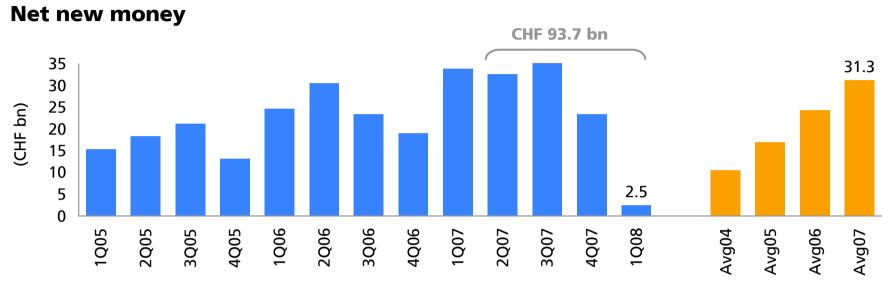
Appendix



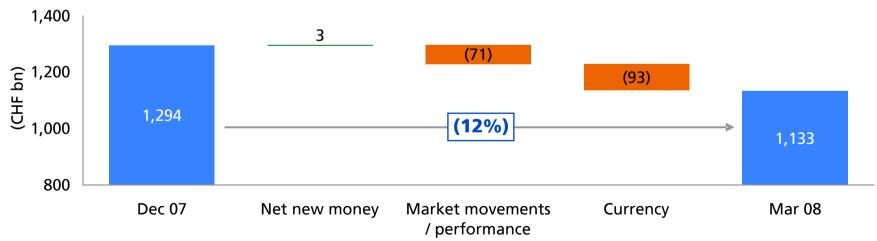
**Business Unit Results** 



### Wealth Management Int & CH – NNM and invested assets



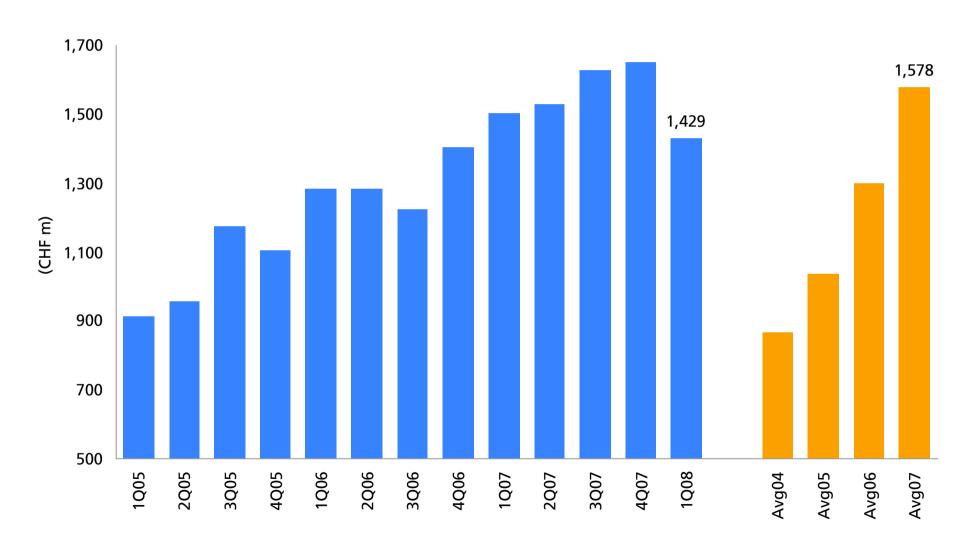
#### **Invested assets**







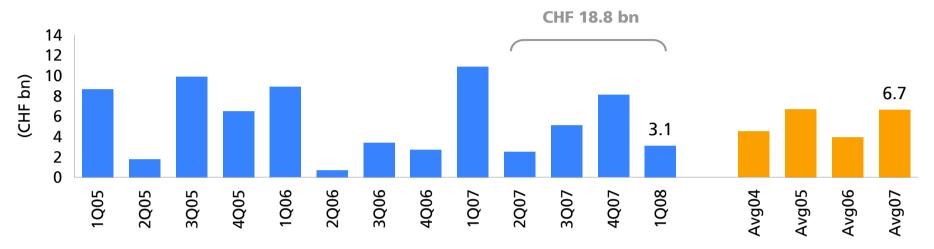
## Wealth Management Int & CH – pre-tax profit



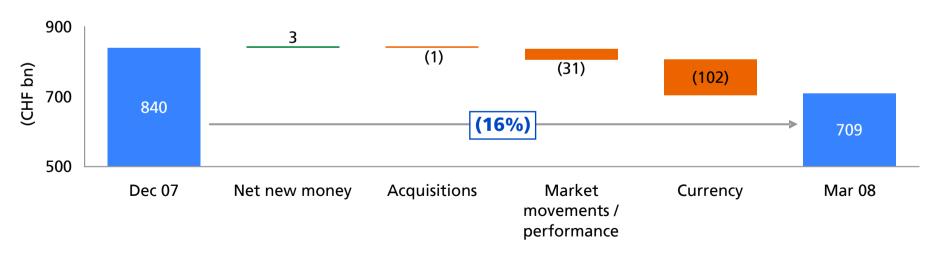


### Wealth Management US – NNM and invested assets

#### **Net new money**



#### **Invested assets**

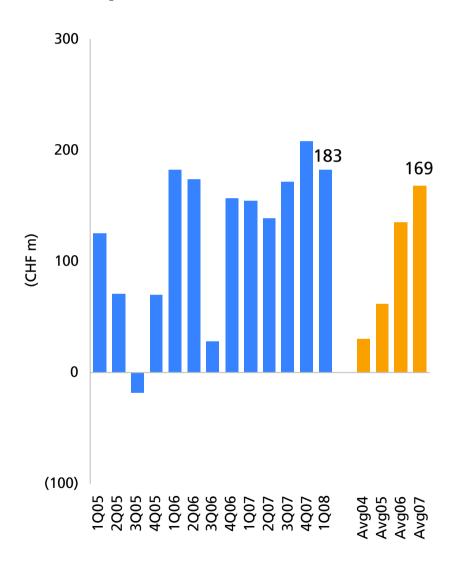




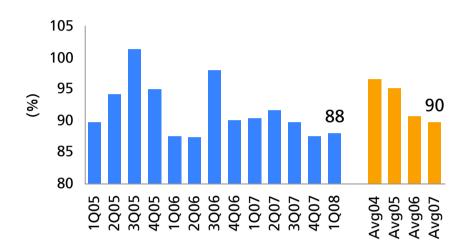


## Wealth Management US – key figures

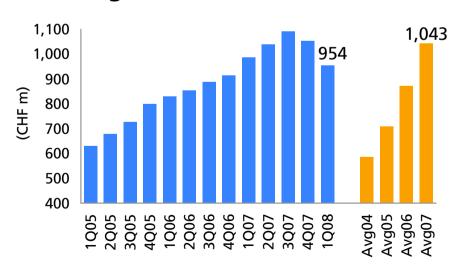
#### **Pre-tax profit**



#### **Cost / income ratio**

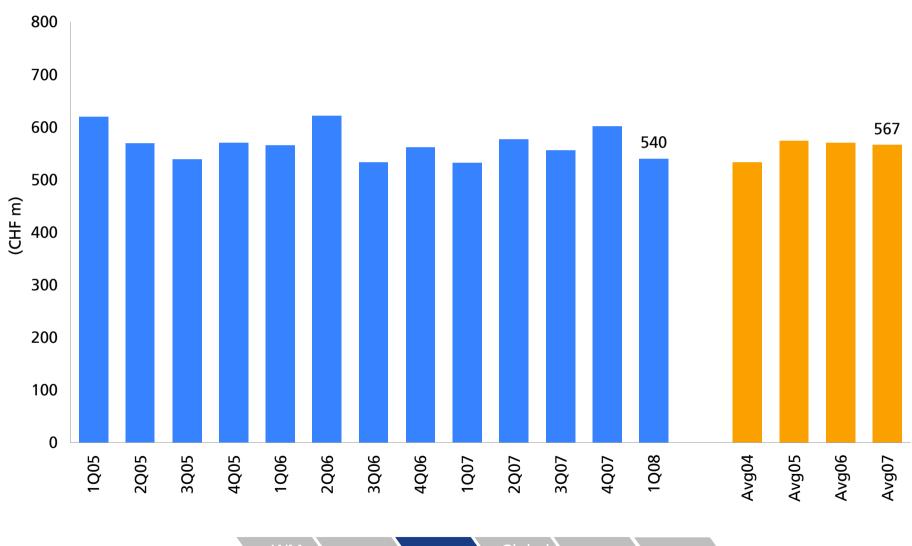


#### **Recurring income**



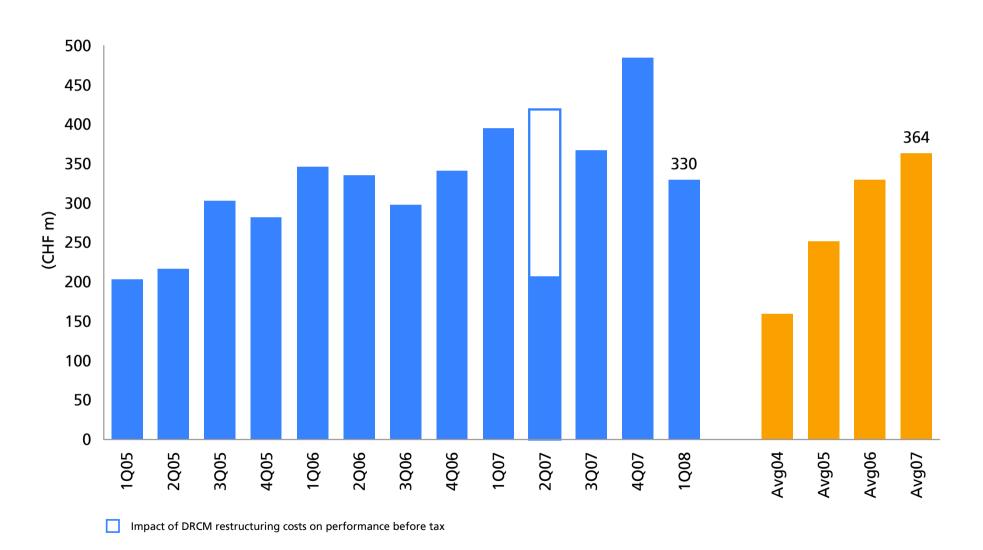


### Business Banking CH – pre-tax profit





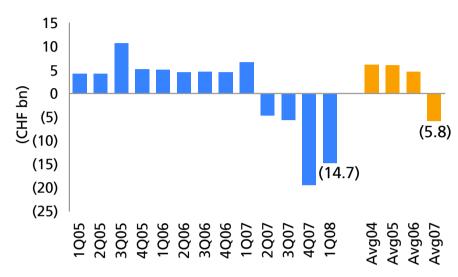
### Global Asset Management – pre-tax profit



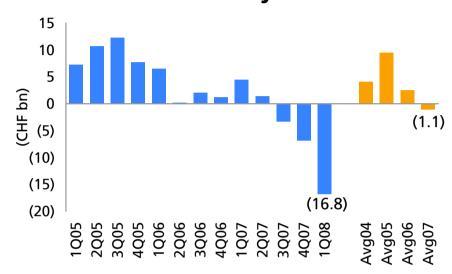


## Global AM – NNM<sup>1</sup>, invested assets and gross margin

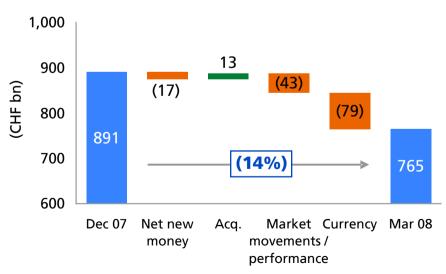
#### **Institutional NNM**



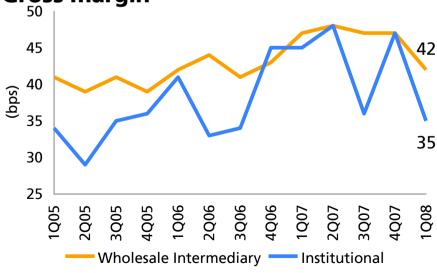
#### **Wholesale intermediary NNM**



#### **Invested assets**



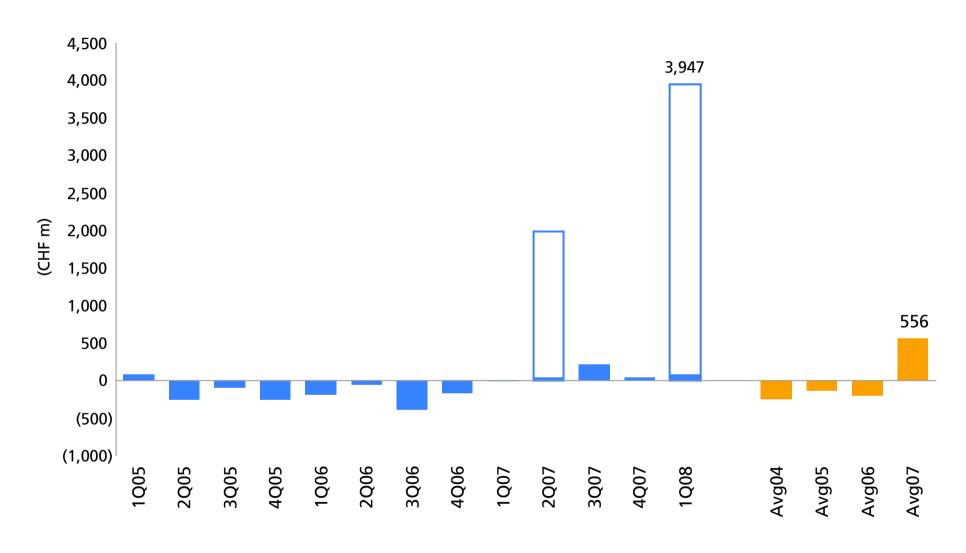
### Gross margin



Excluding money market flows



### Corporate Center – pre-tax profit



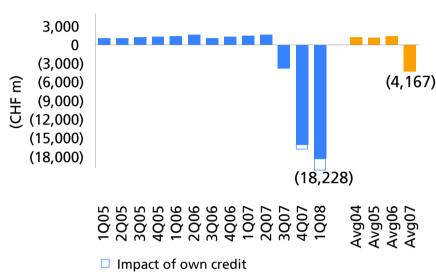
2Q07: Impact from gain on sale of 20.7% stake in Julius Baer of CHF 1,950 million
1Q08: Impact from a one-time accounting gain of CHF 3,860 million related to the issue of mandatory convertible notes on 5 March 2008



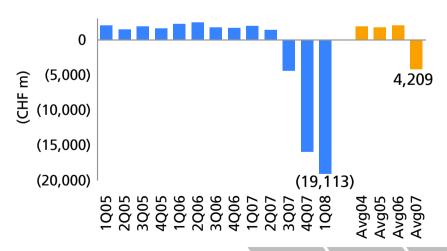


### Investment Bank – pre-tax profit and revenues

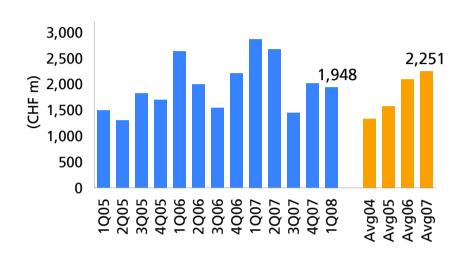
#### **Pre-tax profit**



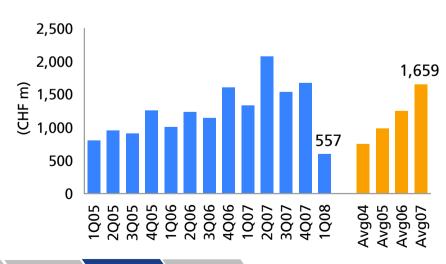
#### Sales and trading - FICC revenues



#### Sales and trading - Equities revenues



#### **Investment banking revenues**





**Risk Positions** 



### US sub-prime residential mortgage exposures and P&L

USD billion	Net exposures as of 31.12.07 <sup>1,2</sup>	P&L 1Q08 <sup>3</sup>	Other net changes <sup>4</sup>	Net exposures as of 31.03.08 <sup>1,5</sup>
Super senior RMBS CDOs	13.3	(5.3)	(1.4)	6.6
RMBSs	14.2	(2.1)	(3.2)	8.9
Warehouse and retained RMBS CDOs	0.1	0.2	(0.1)	0.1
Total	27.6	(7.3)	(4.7)	15.6



<sup>1</sup> Net exposure represents market value of gross exposure net of short positions and hedges considered effective

<sup>2</sup> Includes USD 0.7 billion of RMBS CDO exposure where the hedge protection from a single monoline insurer is considered ineffective. See monoline table where this exposure is also included

<sup>3</sup> Amounts exclude credit valuation adjustments of USD 0.5 billion taken in first quarter 2008 for a single monoline insurer where hedge protection is considered ineffective

<sup>4</sup> Includes additions, disposals, amortizations, adjustments to hedges, reclassifications, including changes in the fair value of hedges considered ineffective as set out in footnote 3

<sup>5</sup> At 31 March 2008, the market value of the gross exposure was USD 6.7 billion for super senior RMBS CDOs (excluding monoline exposure), USD 13.3 billion for RMBS and USD 0.4 billion for warehouse and retained RMBS CDOs

### US sub-prime positions – average marks

Average marks in %; net exposures in USD billion	Average marks as of 31.12.07 <sup>1</sup>	Average marks as of 31.03.08 <sup>1</sup>	Net exposures as of 31.03.08 <sup>2</sup>
High grade RMBS CDOs	72	34	1.3
Mezzanine RMBS CDOs - 12% protection	72	40	1.1
Mezzanine RMBS CDOs	53	33	4.1
CDOs squared	29	18	0.1
Total super senior RMBS CDOs	58	33	6.6
Residential mortgage-backed securities (RMBS)	74	57	8.9
Warehouse and retained RMBS CDOs	27	10	0.1

<sup>2</sup> Net exposure represents market value of gross exposure net of short positions and hedges considered effective



<sup>1</sup> Average marks represent the ratio of market value of gross exposure to notional value of gross exposure

### US sub-prime positions - vintages and ratings

Vintages <sup>1,2</sup> in %	< 2005	2005	2006	2007
High grade RMBS CDOs	1	20	77	2
Mezzanine RMBS CDOs - 12% protection	7	47	45	1
Mezzanine RMBS CDOs	5	30	58	7
CDOs squared	2	14	58	26
Total super senior RMBS CDOs <sup>1</sup>	4	31	59	6
Residential mortgage-backed securities (RMBS) <sup>2</sup>	2	18	64	16
Ratings³ in %	AAA	HG	Mezz	SIG
Residential mortgage-backed securities (RMBS)	107	2	(6)	(3)

<sup>1</sup> Vintage information on super senior CDO positions is based on the weighted average loan age of the ABS collateral within each CDO, with the exception of CDO squared which is based on the issuance date of the underlying CDO collateral

<sup>3</sup> Ratings are based on externally sourced data reflecting current ratings from any of the three rating agencies: Moody's, Standard & Poor's or Fitch. Where there are split ratings, we default to Moody's



<sup>2</sup> Sub-prime RMBS vintage information is based on the issuance date of each position

### US Alt-A residential mortgage exposures and P&L

USD billion	Net exposures as of 31.12.07 <sup>1,2</sup>	P&L 1Q08 <sup>3</sup>	Other net changes <sup>4</sup>	Net exposures as of 31.03.08 <sup>1,5</sup>
Super senior RMBS CDOs	0.8	(0.4)	(0.1)	0.3
AAA rated RMBSs, 1st lien	21.2	(4.5)	(2.2)	14.5
Other RMBSs	4.6	(1.2)	(1.1)	2.3
Total	26.6	(6.1)	(3.4)	17.1



<sup>1</sup> Net exposure represents market value of gross exposure net of short positions and hedges considered effective

<sup>2</sup> Includes USD 4 million of RMBS CDO exposure where the hedge protection from a single monoline insurer is considered ineffective. See monoline table where this exposure is also included

<sup>3</sup> Amounts exclude credit valuation adjustments of USD (23) million taken in the first quarter 2008 for a single monoline insurer where hedge protection is considered ineffective

Includes additions, disposals, amortizations, adjustments to hedges, reclassifications, including changes in the fair value of hedges considered ineffective as set out in footnote 3

At 31 March 2008 the market value of the gross exposure was USD 0.3 billion for super senior RMBS CDOs (excluding monoline exposure), USD 14.6 billion for AAA-rated RMBS backed by first lien mortgages and USD 2.4 billion for other RMBSs

### US Alt-A positions – average marks

Net exposures in USD billion; average marks in %	Average marks as of 31.12.07 <sup>1</sup>	Average marks as of 31.03.08 <sup>1</sup>	Net exposures as of 31.03.08 <sup>2</sup>
Super senior RMBS CDOs	74	30	0.3
AAA rated RMBSs, 1st lien	96	77	14.5
Other RMBSs	60	44	2.3

<sup>2</sup> Net exposure represents market value of gross exposure net of short positions and hedges considered effective



Average marks represent the ratio of market value of gross exposure to notional value of gross exposure

### US Alt-A positions – vintages and ratings

Vintages <sup>1,2</sup> in %	< 2005	2005	2006	2007
Super senior RMBS CDOs <sup>1</sup>	2	30	56	12
AAA rated RMBSs, 1st lien <sup>2</sup>	7	6	45	42
Other RMBSs <sup>2</sup>	1	8	50	41

Ratings³ in %	AAA	HG	Mezz	SIG
Other RMBSs	37	59	0	4

<sup>3</sup> Ratings are based on externally sourced data reflecting current ratings from any of the three rating agencies: Moody's, Standard & Poor's or Fitch. Where there are split ratings, we default to Moody's



<sup>1</sup> Vintage information on super senior CDO positions is based on the weighted average loan age of the ABS collateral within each CDO

<sup>2</sup> Alt-A RMBS vintage information is based on the issuance date of each position

# US Alt-A positions – ratings¹ by type of loan²

Ratings¹ in %	% of total	AAA	HG	Mezz	SIG
Option ARM	23	99	1	0	0
Hybrid & ARM	20	77	20	1	2
Fixed rate	50	95	4	1	0
HELOC	7	38	51	11	0

<sup>2</sup> Reflects approximately 95% of the overall RMBS population



Ratings are based on externally sourced data reflecting current ratings from any of the three rating agencies: Moody's, Standard & Poor's or Fitch. Where there are split ratings, we default to Moody's

## US commercial real estate exposures, P&L and ratings

USD billion	Net exposures as of 31.12.07 <sup>1</sup>	P&L 1Q08	Other net changes <sup>2</sup>	Net exposures as of 31.03.08 <sup>1,3</sup>
Super senior CMBS CDOs	1.0	(0.2)	0.0	0.8
US CMBS/CMBX trading positions	2.6	(0.1)	(0.1)	2.4
US commercial real estate loans <sup>4</sup>	4.1	(0.1)	(0.9)	3.1
Total	7.7	(0.4)	(1.0)	6.3
Ratings <sup>5</sup> in %	AAA	HG	Mezz	SIG
US CMBS/CMBX trading positions <sup>5</sup>	64	36	-	-
US commercial real estate loans <sup>6</sup>	-	-	3	97

<sup>1</sup> Net exposure represents market value of gross exposure net of short positions and hedges considered effective

Ratings of the US CRE loans are based on an internal credit rating assessments



<sup>2</sup> Includes additions, disposals, amortizations and adjustments to hedges

<sup>3</sup> At 31 March 2008, the market value of the gross exposure was USD 0.8 billion for super senior CMBS CDOs (excluding monoline exposure), USD 13.7 billion for CMBS/CMBX trading positions and USD 3.1 billion for US commercial real estate loans

<sup>4</sup> Includes net exposures of USD 411 million from equity investments

<sup>5</sup> Ratings are based on externally sourced data reflecting current ratings from any of the three rating agencies: Moody's, Standard & Poor's or Fitch. Where there are split ratings, we default to Moody's

# US RLN program exposures and P&L

USD billion	Net exposures as of 31.12.07 <sup>1,3</sup>	P&L 1Q08	Other net changes <sup>2</sup>	Net exposures as of 31.03.08 <sup>1,3</sup>
Sub-prime and Alt-A	3.8	(1.2)	0.2	2.9
CMBSs	3.0	(0.2)	(1.0)	1.9
Other ABSs and corporate debt	4.4	(0.2)	0.0	4.2
Total	11.2	(1.6)	(0.7)	8.9



<sup>1</sup> Net exposure represents market value of gross exposure net of short positions and hedges considered effective

<sup>2</sup> Includes additions, disposals, amortizations, adjustments to hedges

<sup>3</sup> US reference-linked note exposure has been excluded from the corresponding asset categories

# US RLN program exposures

	31 Dec 07	31 Mar 08		
USD billion	Net	Gross	Credit protection	Net
Reference pool notional	13.1	16.9	3.8	13.1
Market value	11.2	10.5	1.6	8.9
Sub-prime and Alt-A	3.8	3.2	0.3	2.9
CMBSs	3.0	2.5	0.6	1.9
Other ABSs and corporate debt	4.4	4.8	0.6	4.2



## US RLN program – ratings and vintages

Ratings¹ in %	AAA	HG	Mezz	SIG
Sub-prime and Alt-A	28	62	8	2
CMBSs	71	22	12	(4)
Other ABS and corporate debt	30	18	40	12

Vintages² in %	<2005	2005	2006	2007
Sub-prime and Alt-A	33	35	36	(4)

<sup>2</sup> Vintage information is based on the issuance date of each position



<sup>1</sup> Ratings are based on externally sourced data reflecting current ratings from any of the three rating agencies: Moody's, Standard & Poor's or Fitch. Where there are split ratings, we default to Moody's

## Exposure<sup>1</sup> to monoline insurers<sup>2</sup>

USD billion	Notional amount <sup>3</sup>	Fair value of underlying CDOs <sup>4</sup>	Fair value of CDSs <sup>5</sup> prior to CVA	Credit valuation adjustment as of 31.03.08	Fair value of CDSs after CVA
Credit protection on US RMBS CDOs  Of which from monolines rated AAA to A on US sub-prime RMBS CDO high grade on US sub-prime RMBS CDO mezzanine on other US RMBS CDO  Of which from monolines rated BBB and below <sup>6</sup> on US sub-prime RMBS CDO high grade on US sub-prime RMBS CDO mezzanine on other US RMBS CDO	11.6 7.6 5.7 1.1 0.8 4.0 0.6 1.6 1.8	4.4  2.8  2.1  0.3  0.4  1.7  0.2  0.7  0.8	7.2  4.9  3.6  0.9  0.4  2.3  0.5  0.9  0.9	2.3  0.8  0.6  0.2  0.1  1.5  0.1  0.9  0.5	4.8  4.1  3.0  0.7  0.3  0.8  0.4  0.0  0.4
Credit protection on other than US RMBS CDOs Of which from monolines rated AAA to A Of which from monolines rated BBB and below	12.9 12.2 0.8	11.2 10.6 0.6	1.8 1.6 0.2	0.3 0.2 0.1	1.5 1.4 0.1
Total <sup>7</sup>	24.6	15.6	8.9	2.6	6.3

- 1 Excludes the benefit of credit protection purchased from unrelated third parties
- 2 Categorization based on the lowest insurance financial strength rating assigned by external rating agencies
- 3 Represents gross notional amount of credit default swaps (CDSs) purchased as credit protection
- 4 Collateralized debt obligations (CDOs)
- 5 Credit default swaps (CDSs)
- 6 Remaining credit protection from one single monoline insurer rated BBB and below in the amount of USD 696 million on sub-prime RMBS mezzanine CDOs and USD 333 million on other RMBS CDOs is considered ineffective. The valuation of the CDS amounts to USD 929 million and USD 423 million respectively, against which we have taken a credit valuation reserve of 100%
- 7 On 31 December 2007 the overall fair value of CDSs amounted to USD 4,476 million, of which USD 3,809 million are related to US RMBS positions and USD 667 million to other than US RMBS positions. The corresponding CVA amount taken against this exposure was USD 919 million, of which USD 871 million are related to US RMBS positions and USD 48 million to other than US RMBS positions. The difference between the CVA on 31 December 2007 and 31 March 2008 in the amount of USD 1.7 billion represents the loss booked in first quarter 2008



## Leveraged finance commitments<sup>1</sup>

USD billion	31.12.07	31.03.08	Average mark (%)
Old deals Funded Unfunded	5.6 3.2 2.4	3.6 3.3 0.3	90
New deals Funded Unfunded	5.8 4.2 1.6	5.0 4.0 1.0	97
Total	11.4	8.6	94
Cumulative markdown, gross of fees, USD million	497	647	
Fees, USD million	123	125	
Cumulative markdown, net of fees, USD million	374	522	

<sup>1</sup> A leveraged finance deal is defined based on an internal rating which equals a corporate credit rating of BB- or worse at the point of commitment



### Student loan exposures and P&L

USD billion	Net exposures as of 31.12.07 <sup>1</sup>	P&L 1Q08	Other net changes <sup>2</sup>	Net exposures as of 31.03.08 <sup>1,3</sup>
US student loan auction rate certificates <sup>4</sup>	4.5	(0.8)	5.0	8.7
US student loan variable rate demand obligations	0.2	-	(0.1)	0.1
Other US student loan ABSs	3.0	(0.2)	(1.3)	1.6
Total	7.7	(1.0)	3.7	10.4



<sup>1</sup> Net exposure represents market value of gross exposure net of treasury hedges

<sup>2</sup> Includes additions, disposals, amortizations and adjustments to hedges

<sup>3</sup> At 31 March 2008 USD 4,977 million of the US student loan auction rate certificates and USD 16 million of the US student loan variable rate demand obligations were monoline wrapped

<sup>4</sup> In addition to the student loan ARCs, UBS was holding USD 1,104 million core municipal auction rate certificates on 31 March 2008. The corresponding amount for 31 December 2007 was USD 1,387 million

Other



### Rights issue expected timetable

27 May 2008 Ex-date for rights and start of rights trading and exercise period

9 June 2008 End of rights trading period

12 June 2008 End of rights exercise period

13 June 2008 First trading day of new shares

17 June 2008 Payment and settlement



### Share count

